DON'T WAIT - INNOVATE

# Leverage innovation procurement to boost economic growth

**European Assistance for Innovation Procurement - EAFIP** 





EAFIP is an European Commission initiative that provides support to public procurers in EU Member States in the design and implementation of innovation procurements for ICT based solutions.

This support could for instance cover assistance in scoping an already identified procurement need that can be tackled with innovative solutions, preparing and/or conducting an EU wide published open market consultation and drafting tendering documents

## **EAFIP** offers

- A **Toolkit** to provide support to procurers and their legal departments in implementing PCP and PPI procurements and to policy makers in designing PCP and PPI strategies.
- Online webinars and workshops targeted at public procurers, explaining the eafip-methodology for innovation procurement and providing access to good practice approaches.
- Free of charge **assistance** to public procurers in the design and implementation of their innovation procurement (PCP & PPI)

## The **EAFIP**-Toolkit

The EAFIP-Toolkit provides support and hands-on guidance to policy makers in designing PCP and PPI strategies, and to procurers and their legal departments in implementing such procurements. It contains 3 modules:

### Module 1 Strategic Module

Presents economic and case evidence about the impacts and benefits of PCP and PPI, and gives concrete guidance about how to embed them in innovation procurement strategies Module 2 Operational Module

Clarifies the pre-requisites and key steps to design and implement an innovation procurement Module 3 Legal Module

Clarifies legal issues and provides practical 'howto' guidelines, supported by templates to design and implement an innovation procurement

The Toolkit is available on the project website: www.eafip.eu

## **EAFIP-**Assistance

Public procurers from the EU Member States can apply to receive free assistance. Projects will be selected, through a transparent process.

#### Four criteria will be employed:

- 1 Concrete interest / commitment in starting a PCP- or PPI-procurement and maturity of the business case
- 2 Potential impact of the PCP- or PPIprocurement
- Geographical balance of the cases
  to be assisted across the European
  Member States
- 4 Lack of experience and existence of prior cases in the implementation of PCP/PPI under the legal system of the country in question

Read more about the eligibility and scope on <a href="http://eafip.eu/assistance/eligibility-and/">http://eafip.eu/assistance/eligibility-and/</a>

## New calls for assistance

Call	Launch Date	Deadline
1st Call	25 March 2021	25 June 2021
2nd Call	25 June 2021	25 September 2021
3rd Call	27 September 2021	11 January 2022
4th Call	12 January 2022	15 April 2022
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#### **Innovation procurement**

#### Capitalising on innovative solutions to better perform public tasks

The European public sector is facing significant challenges, especially in the context of boosting economic recovery through the twin green-digital transformation of public services and increasing Europe's resilience against future health and safety crisis situations. Innovation procurement can deliver solutions to these challenges and Information and Communication Technologies (ICTs) play a major role in this.

- In some cases, public sector challenges can be addressed by innovative solutions that are nearly
   - or already in a small quantity on the market and do not need new research and development
   (R&D). This is when Public Procurement of Innovative solutions (PPI) can be used effectively.
- In other cases, the required improvements are so technologically demanding that no near-tothe-market solutions are available yet, and new R&D is needed. Pre-Commercial Procurement (PCP) can then be used to compare the pros and cons of alternative competing approaches and to de-risk the most promising innovations step-by-step via solution design, prototyping, development and first product testing.

By developing a forward-looking innovation procurement strategy that uses PCP and PPI in a complementary way, public procurers can drive innovation from the demand side. This enables the European public sector to modernise public services faster while creating opportunities for companies in Europe to obtain a first customer reference, gain international leadership in new markets and stimulate economic recovery.

# BRIDGE THE GAP TO THE EUTORE

#### Innovation procurement enables you to:

- Obtain pioneering, innovative solutions customised to your specific needs
- Increase resilience against future health and safety crisis situations
- Modernise your public services faster
- Obtain a first customer reference
- Save costs
- Create opportunities for companies in your country
- Drive innovation from the demand side
- Stimulate your country's economy and innovative power
- · Gain international leadership in new markets

# Please check the EAFIP website for upcoming webinars and workshops www.eafip.eu



#### Get in touch and stay informed

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The EAFIP-initiative is led by:



